Pricing Business Analyst (Fixed Term Contract - 24 months)

Job Details

Location:	Cape Town/Johannesburg
Employment Type:	Fixed Term Contract
Experience Level:	Entry Level
Category:	Marketing
Job Type:	Both
Work Location:	Office
Deadline:	03 Oct 2026
Posted:	20 Sep 2026

Job Purpose

Job Description

- Identify markets that will deliver revenue at minimal cost through value chain and discount optimisation to ensure margins are maximised.
- Perform market research, focusing on product pricing and discount matrix, to ensure the business is informed on possible revenue/cost impact.
- Perform profitability analysis on business cases as presented by the business whether current or new business to ensure a business portfolio that minimises risks and maximises margins.
- Administer the Basic Fuel Price (BFP) pricing mechanism and develop models for routine price calculations.
- Maintain and update SAP master data with the correct and current elements of pricing for all traded products to ensure pricing is aligned to contracts, billing is accurate and price variances are kept at a minimum level.
- Coordinate all administration related to pricing issues on SAP to ensure that an auditable record of changes is maintained.
- Develop, maintain and back-test price forecasting models that provide price inputs for the monthly refinery production, annual business planning and capital project valuations to ensure the validity of modelling techniques used and assumptions
- Prepare reports on price trends and economic activity to ensure that management is aware of this information and takes it into consideration when making business decisions
- Represent PetroSA at external engagements such as at the Department of Mineral and Petroleum Resources (DMPR) and any other industry/regulatory forums.
- Contain expenditure within the budget guidelines to ensure that funds are optimally utilised in service delivery.
- Assist and provide guidance to customers relating to pricing to ensure quality customer service.

Requirements & Qualifications

Minimum qualifications:

- Advanced Diploma (NQF Level 7)/Bachelor’s Degree in Accounting Economics or Engineering

Minimum work experience:

- 5 – 7 years' relevant accounting/pricing experience; preferably within an Oil product pricing environment
- Proficiency in Sales & Distribution (S/D) SAP Module is a prerequisite

PetroSA is committed to Equality, Employment Equity, and Diversity regarding employment opportunities. In accordance with our Employment Equity Plan, preference may be given but not limited to candidates from under-represented designated groups. PetroSA reserves the right not to make an appointment to posts as advertised. PetroSA encourages candidates living with disabilities to apply for positions.

Website: https://www.petrosa.co.za

Phone: +27 21 929 3000

Posted By

Name: Sello Danster

Position: HC Business Partner

Email: samuel.danster@petrosa.co.za

Phone: 0832664468